

GODAVARI FOUNDATION'S DR. ULHAS PATIL MEDICAL COLLEGE & HOSPITAL

Recognized by National Medical Commission, Approved by Central Govt. of India, New Delhi, Letter no. MCI-34(41)/2012-med./158127, dated 05/02/2013 Affiliated to Maharashtra University of Health Sciences, Nashik [College Code-1306]

Jalgaon-Bhusawal Road, Jalgaon Kh, Tal. & Dist. Jalgaon 425309 Tel. No.(0257)2366657, 2366678 Email ID : dupmcj@yahoo.in, dupmcj@gmail.com Website : www.dupmc.ac.in

#### NAAC ACCREDITED

Date: 26/07/2024

### PROGRAM REPORT

Title of Program	JODO PAYMENT		
Objective of Program	1. Fee collection made easy		
Participant Type (tick applicable)	Teachers		
Date and Duration of Program	From: 11AM To: 11.30AM Number of Hours (duration):		
Venue of the program/event	Online		
Program Organized by (Department/Committee/Unit)	IQAC		
Program in-charge	Dr. Prashant Solanke(Dean Sir) and Dr. Prashanth K. Guddeti		
Name of Faculty / Guest Speaker	Mr. Sushil Kumar		
Supporting staff member			
Vote of thanks presented by			
Geo-tagged photos (tick applicable)	Soft copy: Yes Hard Copy: Yes / No		
Number of participants (attended program / event)	4		
Brief about the Program (Activity/Event details)	Fee Payment, Simplified: by this Products Predictable & guaranteed cash. Automated collection process, minimal ops Seamless integration with ERPs & accounting systems. Pay monthly, term-wise or all upfront Fully digital process 24x7 Support for any parent		

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**Dr. Prashanth K. Guddeti** IQAC, Co-ordinator DUPMCH, Jalgaon

Dr. Prashant Solanke Dean, DUPMCH, Jalgaon



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## **Program Link**

As discussed over the call, our director has a meeting with you on 26th of july @11Am

Hereby, I am providing you with the meeting link.

Dr. Ulhas Patil Medical college & Hospital <> JODO

Friday, 26 July · 11:00 – 11:30am

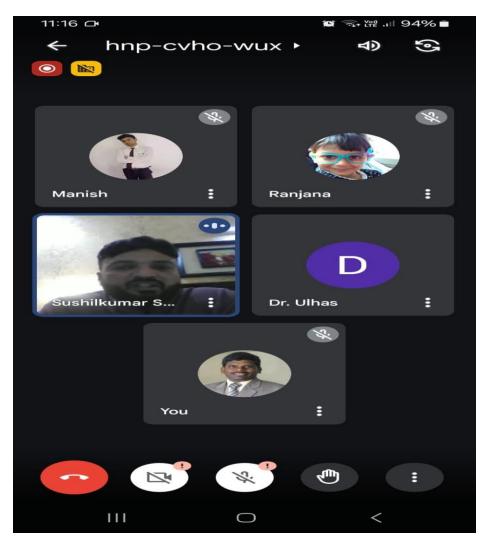
Time zone: Asia/Kolkata

Google Meet joining info

Video call link: https://meet.google.com/hnp-cvho-wux

Or dial: (US) +1 267-553-4634 PIN: 514 118 465#

More phone numbers: https://tel.meet/hnp-cvho-wux?pin=9053446635944



## 

# Fee collection made easy

Venture by IIT IIM Alumni

Introduction to Jodo 2024



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## Fee collection is a hassle for institutes



Unpredictable cash flows

- Significant delays in fee collection
- Lot of parents request for additional flexibility
- Fee collection stretched through the year



Operational Hassles

- Continuous follow ups & reminders with parents
- Manual receipt, reconciliation & refund process
- Inefficient payment modes: Cheque, NEFT, generic payment gateways



 $\diamond$ 

## The Jodo Way: Fees done with ease

#### Institutes

- Predictable & guaranteed cash
- Automated collection process, minimal ops
- Seamless integration with ERPs & accounting systems



#### Parents

- Pay monthly, term-wise or all upfront
- Fully digital process
- 24x7 Support for any parent





## Fee Payment, Simplified: Our Products

G	Pay in 10 installments	>	Get Mo
JODOCRED	<b>₹10,000/month</b>		• Parer
Zero interest monthly plan	No hidden fees or charges		• Institu
<b>V</b>	Pay in 4 parts	>	<ul> <li>Autom</li> <li>Parer</li></ul>
JODOFLEX	<b>₹25,000/installment</b>		throu <li>Near-</li>
Setup auto-debit with your bank account	No additional charges		succes
<b>P</b> JODOPAY Pay installments manually	One-shot Term-wise ₹95,000 Save 5% Convenience charges applicable	>	Collect • Collect links of • Quick

#### Set Money Upfront

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- Parents pay monthly
- Institutes get the entire fees in the beginning

#### Automate your fee collection

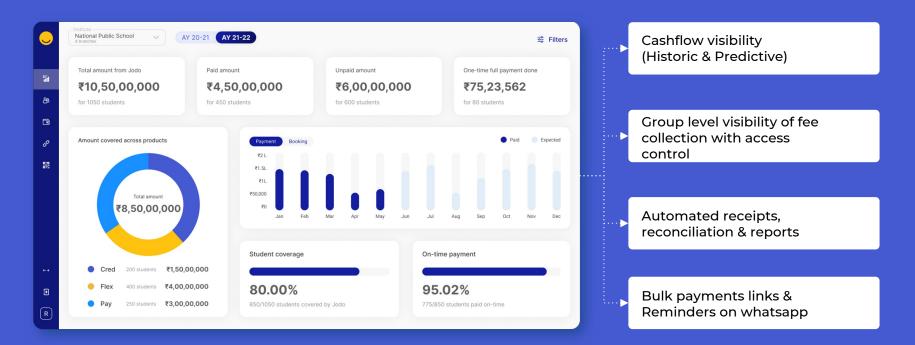
- Parents schedule multiple payments to the school through an E-Mandate
- Near-guaranteed cash flow with 99% transaction success rate

#### Collect Ancillary payments with ease

- Collect pending & ancillary fee through payment links on Whatsapp
- Quick pay through UPI, QR, DD, CC & Net Banking



## Jodo Solution: Dashboard





## Jodo works with



Served 10L+ Parents across 2500+ Institutes



### Our partners speak



**Deepanshu Arora,** Co-Founder & CEO of Toddler's Den

"Fees collection was a logistical nightmare to handle and Jodo has digitized our entire fee collection"



**Gautam Rajharia,** Pro-Vice Chairman, DPS - Varanasi, Lava Nagpur & Nashik

"In the digital era, all schools need to switch to Jodo"

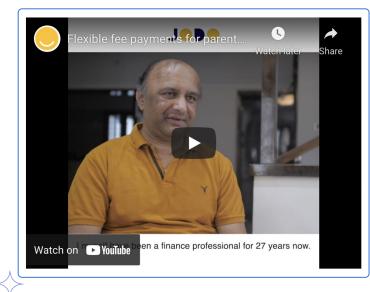


**Pradeep Pai,** Director, Silver Oaks International Schools

"Jodo puts in the additional effort to ensure that parents are happy"



## Parents' trusted fee payment partner



#### Bharath S 1 review

#### $\star$

I'm Happy to know as there is a Financial institution who supports students for their education. JODO is one of such institutions, it is indeed a great opt for reducing the burden of the parents for school fees. The process is very simple and the Jodo representative are so cooperative, since my approvals had happened in one hour. I recommend all the parents to go with Jodo.



#### Akash Kumar

1 review

 $\star$ 

Life saver!! Jodo's monthly EMIs helped my child study in the school of our choice!

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Go for it, it's extremely reliable, convenient. And I no longer have to remember the days of school fees installment, timely reminders and updates help me make school fees payment easy. I would like to mention special feature of Jodo that is Jodo joy which gives my child extensive learning benefits. My child is studying in arise international school and I am thankful that the school is tied up with Jodo for scheduling fee payment and specially thanks to Priyanka for Helping.



## Founding Team





## The Jodo Edge



Multi-lingual 24x7 Customer Support team



Dedicated account managers to **each institute** 



+1000 Cr fee collected with **99%** Success rate



+400 Team Size



HQ @Bangalore



## Thank you









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